

# TSENDSUREN SUKHBAATAR

Experience in the Mongolian SME market. I support entrepreneurs with strategy, execution, and day-to-day challenges through business consulting and coaching. Ulaanbaatar, Ulaanbaatar Hot, Mongolia



## EXPERIENCE

- **BPN Foundation Business Coach**

April 2016 - Present (10 years)

Business Administration, Business Analysis, Business

Development, Management Consulting, Business Focused Executive Coaching

- **The New Media Group**

Chief Sales Officer

August 2013 - April 2016 (2 years 9 months) Mongolia

Responsible for sales objective, strategy and operation of all subsidiaries and IT services.

- **UNITEL LLC, Mongolia**

VAS Business Developer

April 2012 - August 2013 (1 year 5 months)

Business Developer and Project Leader of Mobile Loyalty System - Mobile loyalty system with coupon, ad, AR etc.

- **Naran Group**

Analyst Manager

October 2011 - April 2012 (7 months)

Analyzing market, industry and business operation of all 14 subsidiaries of Naran Group. Supporting creation and development of business plans of all subsidiaries

## EDUCATION

- **Санхүү Эдийн Засгийн Их Сургууль (University of Finance and Economics)**

Master of Business Administration - MBA, Entrepreneurship and Innovation · (September 2023 - January 2025)

- **Freie Universität Berlin**

Bachelor of Business Administration (BBA), Strategic Management and Marketing · (2007 - 2011)

- **HTW Berlin - University of Applied Sciences**

Business Informatics · (2006 - 2007)

- **Fachhochschule Nordhausen**

One year preparatory course for international students · (2005 - 2006)

- **Hartnackschule Berlin**

German courses · (2004 - 2005)

## Contact:

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### Website:

[bpn.mn/ \(Company\)](http://bpn.mn/),

[bpn.ch/ \(Company\)](http://bpn.ch/).

## Top Skills:

New Business Development  
Executive Coaching  
Business Analysis